



Year End Convention Training Schedule

Saturday, January 30, 2010

Trainings	Track 1	Track 2
8:00-8:50	The Art and Science of Persuasion	Project Fair – Learn about chapter projects and state resources
9:00-9:50	Seven Steps to Financial Freedom	Giving and Receiving Feedback
10:00-10:50	Membership Activation (Springboard/Degrees) and Membership Reporting	Managing Conflict and Management Styles Workshop
11:00-12:00	Attracting Professional Members	Leadership Skills

The Art and Science of Persuasion:

The process of trying to change someone's mind through facts and logic—is a critical but often overlooked skill in business. During this training you will learn what motivates people to do what they do. Trainer: Jim Morgan from TeamTrainers, www.suddenteams.com

Seven Steps to Financial Freedom:

Dave Ramsey's Seven Steps is a common sense financial plan designed to help you get your finances in order, get out of debt, and achieve financial freedom. Trainer: Mark D. Jewell, Investment Advisor and Endorsed Local Provider for the Dave Ramsey Show

Membership Activation and Membership Reporting:

Learn how activation programs are a great way to get members activated and ensure that they get the most from their Jaycee experience. This training will also cover membership reporting guidelines. Trainer: Jocelyn Wright – United States Jaycees Awards Chair

Attracting Professional Members:

Participants will define professionalism within the members of their local chapter and learn new ways to attract these types of members. Trainer: United States Jaycees Vice President Becky Williams

The NCJC Convention Project Fair is back by popular demand!

The booths offer convention-goers a great opportunity to learn more about state priority projects and resources available to local chapters. There is no cost to participate in the fair this year. We recommend tri-fold displays in the typical “science fair” style. These will be displayed in the training space that will be open to the public, so please take time to make them look professional. Please contact Stacy Hanna (shanna@ncjaycees.org) to register by January 15th.

The following will be provided by the University of Phoenix

Giving and Receiving Feedback:

Giving and receiving feedback are the most important skills in the mentoring role. When done well it can help to develop an open and trusting relationship, when done poorly it can encourage attacking and defensive behavior. Giving and receiving feedback are skills that can be learned and once practiced, can be extremely useful because it helps us become aware of ourselves, to determine the consequences of our actions and to change or modify our behavior.

Managing Conflict and Management Styles Workshop:

Conflict in the workplace just seems to be a fact of life. Attend the Managing Conflict and Management Styles workshop and learn the five conflict management styles and how and when to use them. Take away key principles for effective communication to increase your influence and decrease conflicts.

Leadership Skills Workshop:

Leadership is a weaving of relationships more than an amassing of information. It is a combination of strategy and character, the task of putting first things first. Attend this workshop and discover the traits of effective leadership (Creating shared vision, team motivation, effective goal setting, group problem solver and proficient communication).